

# QuoteWerks

QuoteWerks provides a powerful but easy to use environment for producing quotations to customers. If you regularly produce quotations based on price lists, QuoteWerks can dramatically improve your efficiency.



## Benefits include:

- Integrates with your existing CRM system
- Create detailed quotes with speed and efficiency
- Save time and money when quoting, selling and ordering products

**Integration** - QuoteWerks integrates seamlessly with contact managers like ACT!, GoldMine, Maximizer, MSCRM, Outlook, Salesforce.com eliminating the need to re-type customer information. QuoteWerks also has its own built-in database.

Qty	Description	Cost Modifier	Unit Price	Price Code	Unit Tax	Unit List	Ext. Price	Vendor Price	Vendor Plan #	Vendor
1	Entertainment Package includes TV		\$1,186.21	D5		\$1,243.06	N	\$1,564.60	\$1,243.06	
1	Mitsubishi LaserView 75" 3D DLP 1080p	\$900.00	M10		\$649.00	\$700.00		\$649.00		Supplies
1	Center Speaker	\$93.00	M10		\$102.30	Y	\$134.86	\$102.30	3C30201B	Our Products
1	Surround Rear Speakers	\$300.00	M15		\$331.20	Y	\$417.60	\$331.20	3C30637H	Our Products
1	Component Video Cable	\$92.00	M5		\$95.60	Y	\$133.40	\$95.60	3C3059M5	Our Products
1	Structured Wiring Series 300	\$123.21	M5		\$129.37	Y	\$178.66	\$129.37	202643	Our Products
1	8X100 WTS OTS-ES COMP 7.1 INPUT	\$305.00			\$381.25	Y	\$442.25	\$381.25	3C3453NFSH	Our Products
	Sub Total							\$1,938.30		
	3-Year Service Contract (15% of sale)							\$243.66		
	Sub Total Including Service Charge							\$1,887.96		
	Optional Items:									
1	3-Way Splitter/ Combiner	\$25.00			\$42.35	Y	\$6.31	\$42.35	3C3453NFSH	Our Products

Deposits Required: \$3,215.50      SubTotal: \$3,021.08      Tax: \$194.42      Shipping: \$0.00      Total: \$3,215.50

**Sold to:** Company: Apple Technologies, Inc. Contact: John Lewis. Address: 7600 Universal Blvd Suite 360, Orlando, FL 32819. Phone: 407-248-1481. Fax: 407-248-1482. E-Mail: sales@quotewerks.com.

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## QuoteWerks Features:

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- Share Quotes Between Offices
- Create Quotes, Invoices, and Purchase Orders
- E-Mail Your Quotes
- Configure Your Products
- Bundle Your Products
- Find Products Quickly
- Create Sales Reports
- Define Pricing Strategies
- International Features
- Link to Contact Managers
- Link to Product Databases
- Know Your Profit Margin
- Customise Quote Layouts
- Document Automation
- Get the Best Prices
- Track Custom Information
- Security Features
- See Product Price History

### ■ Share Quotes Between Offices

Do you have sales people on the road, or do you work from home at times? QuoteWerks can synchronise quotes between different locations.

### ■ Create Quotes, Invoices, and Purchase Orders

Start to finish QuoteWerks handles it all.

### ■ E-Mail Your Quotes

Integrated e-mail client allows you to e-mail quotes directly from within QuoteWerks. There is no need to save it to a file, and then attach it in your e-mail software.

### ■ Configure Your Products

QuoteWerks will present you with a list of products to choose from step by step. The list of products displayed at each step is based on your previous selection.

### ■ Bundle Your Products

Add groups of products to your quote with a single click.

### ■ Create Sales Reports

Free built in visual reporting tool allows creation of outstanding quotes reports, commission reports, sales closure reports and more.

### ■ Define Pricing Strategies

You can price your products and services in many ways (customer price levels, markup from cost, discount, fixed, price matrix and more).

### ■ Link to Product Databases

Import from spreadsheets/text files or manually enter products into product and services databases.